



# GenRad

**Gen Rad, Inc.**

SALES & SERVICE

510 Cottonwood Drive  
P.O. Box 749  
Milpitas  
California 95035

408-263-1000

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Subject: Recommendation of Eric Wasiolek

To whom it may concern:

The purpose of this is to highly recommend Eric Wasiolek for a technical marketing position.

During Eric's employment at Kontron, I found him to be extremely competent in technical analyses and product marketing/sales activities. He possesses extraordinary writing skills with regard to communication of ideas, specifications or follow-up. He is persistent (almost to a fault when it comes to his own energy supply!) and does not hesitate to communicate information when needed.

During his time reporting to me (5-9/85), he was responsible for third-party software activities associated with our UNIX-based systems; I promoted him to Logic Analyzer product line mgr. as a result of his above abilities and his acute awareness of Kontron customer needs.

I would recommend Eric in any technical marketing position he is applying for and I would not hesitate to hire him personally if an opportunity was available here at GenRad.

Respectfully,

Richard M. Ribas  
Western Area Sales Mgr.  
VLSI Test Systems